



Genworth®
Financial

MEMORY JOGGER

Who are your **CLIENTS, PROSPECTS, FRIENDS, NEIGHBORS, ADVISORS** that you should be talking to?

	Client Name	Life Insurance	Long Term Care	Annuities
1)				
2)				
3)				
4)				
5)				
6)				
7)				
8)				
9)				
10)				

MY NEXT STEPS

1)	
2)	
3)	
4)	
5)	
6)	

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46125TMP 07/18/08